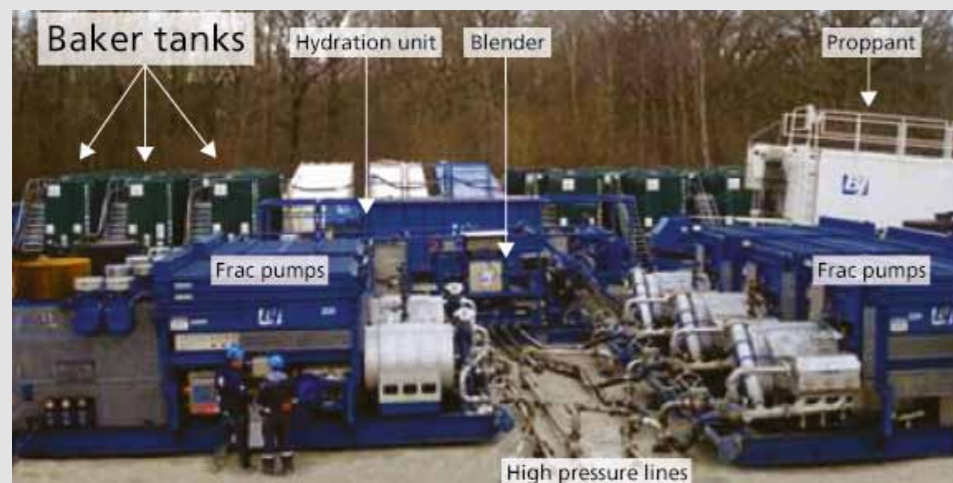


WHAT'S NEW

Oil and Gas applications

For over 65 years, Baker has been a partner of the oil and gas drilling industry in North America, providing this sector with effective liquid storage solutions. Over the past five years the same has been true for drilling projects in Europe; Baker's mobile storage tanks offer customers reliable and scalable rental solutions for liquid containment. Baker's network of strategically located branches helps to reduce delivery times to an ever growing number of European countries that we serve. With a large rental fleet that consists of a variety of tanks, manifolds, hoses and secondary containment berms, Baker can provide flexible storage solutions for the large liquid volumes that are needed during drilling operations.



A prime example is the use of Baker tanks to store large volumes of liquids for stimulation and high-pressure hydraulic fracturing. The available staging area of well sites is often limited. Baker's mobile storage tanks solve this challenge by providing ample storage capacity with the smallest footprint. At the end of a project, Baker professionals can either collect the cleaned tanks or can deliver them to the next well site of the frac campaign.

solids are kept suspended in the liquid, so that the liquid can be used more effectively. In addition, these tanks allow for the re-use of drilling fluids and avoid unnecessary disposal. Since the introduction of the mix tanks last year, the capabilities and advantages have won over Baker customers, and have become widely used by companies that are active in upstream and downstream oil and gas activities.

Euro Easy Clean Mix Tank

Baker's Mix tanks are an effective solution for the storage of drilling mud. Through continuous mixing,

Customers know what to expect of Baker's mobile liquid storage and mixing solutions that come with customer service that is second to none!

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AGENDA

Part of BakerCorp's unbeatable customer service is getting to know our clients and building relationships with them, focusing on the "now" and the future. We would like to invite you to visit us at the following international trade show. Feel free to call us for an entrance ticket.



Pollutec
29 Nov - 2 Dec 2011
Parc des Expositions de Paris-Nord
Villepinte, France



Editor: Erica Preston, Daphne Bakker
Design: Van Zandbeek communicatie & creatie
Press run: 6,000

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We hereby thank everyone who made this newsletter possible.



03 NEWS



European Service, Local Support

We are pleased to present you with the third edition of our European newsletter. As always, we have included a number of challenging projects where Baker tanks have been used.

This year we celebrate our 5th anniversary in Europe with 5 branches in 3 European countries. With our newly located European head office in the Netherlands, we are ready for further growth of our branch network and our rental fleet. We will continue to develop our product portfolio of temporary containment solutions.

Our goal is to offer Baker solutions to an ever growing group of local and international customers. A larger branch network will allow us to locally service customers in more European countries and more industry sectors. This is all driven by our vision to be close to our customers; customers that we service with the best liquid containment rental solutions on a 24/7 basis.

Our local contact persons will be more than happy to serve you on your next project: Andreas Rudolf (Northern Germany), Charles Belloncle (Northern France), Dirk Decker (Southern Germany), Jean-Claude Lucca (Southern France) and Marc Janssen (Benelux).

We hope that you enjoy reading our newsletter.

Jurgen Verschoor, Managing Director Europe

Storage capacity for demineralized water

Visser & Smit Hanab develops, builds and maintains networks and facilities for water and energy. Last summer, the company worked on a project where the new steam system of a waste to energy line needed to be cleaned before use. For Bastiaan Plumert of BakerCorp there was no time to waste when he was asked to support the project as quickly as possible with four mobile rental tanks for the temporary storage of demineralized water.

HVC is a waste processing company with two locations. At their Dordrecht location they decided to install a fifth line in order to meet their sustainability goals. The new waste incineration line has a capacity of up to 240,000 tons of waste per year, equivalent to the plant's four existing lines combined. With the arrival of the fifth line,

to install the fifth line quickly was to reduce or eliminate the loss of production from any of the four other lines.

Once built, the risk exists that small particles in the system cause damage to the turbine of the generator. Newly built steam systems are not

“Within a few hours after the call, the equipment was delivered to the jobsite and ready for use”

the plant will generate enough renewable energy to meet their sustainability goals. Another reason

immediately ready for use but need thorough cleaning.



Water to steam

Cleaning the line requires a substantial amount of demineralized water, because a lot of water is needed to generate the required amount of steam. “Since the desired capacity was 250 m³ and only 150 m³ capacity was available on site, this customer needed our help,” says Bastiaan Plumert. “When the system runs dry, there is a high risk of damage.” Visser & Smit Hanab called at early evening and needed tanks, a pump and hoses that same day. Within a few hours after the call, the equipment was delivered to the jobsite and ready for use. The customer was able to immediately store demineralized water in our tanks. >>

Pluimert continues, “To meet the pumping needs of the customer, Baker turned to Eekels to provide a pump that, under pressure, pumped the demineralized water to the boiler, where distilled water was vaporized into steam.

Given the short timeframe it was definitely a difficult job, but we were able to show the customer the flexibility of Baker and its partners!”

Source : Aquarama #49, November 2010, FCO Media, page 75 and 77

Pipeline Maintenance & Repair

Trapil, “Société des Transports Pétroliers par Pipeline”, was set up in 1950 to build and operate a pipeline network for hydrocarbon transportation between the Basse-Seine and the Paris regions. In 1953, Trapil commissioned the first pipeline between Le Havre and Paris in order to connect refineries in Normandy with regional depots in Paris.

One 16” pipeline that connects the “Compagnie Industrielle et Maritime” to a refinery in Normandy has been out of service since 1984. During its operation, the ground pipe of this network used to transport 9,600 m³ of crude oil over a distance of 75 km. This moth-balled pipeline has been filled with inhibited water, a mixture of water and an inhibiting solution, protecting it from internal corrosion. However external elements created a problem: about 300 m³ of the inhibited water leaked from the pipeline. This part of the pipe was repaired only as a temporary fix. In June 2010, a permanent repair was scheduled. For this operation to be a success, it was necessary to cut and empty the pipe. The decision was made to empty the first part of the pipe with nitrogen up to the point of repair. Trapil needed temporary storage for 600 m³ of inhibited water.

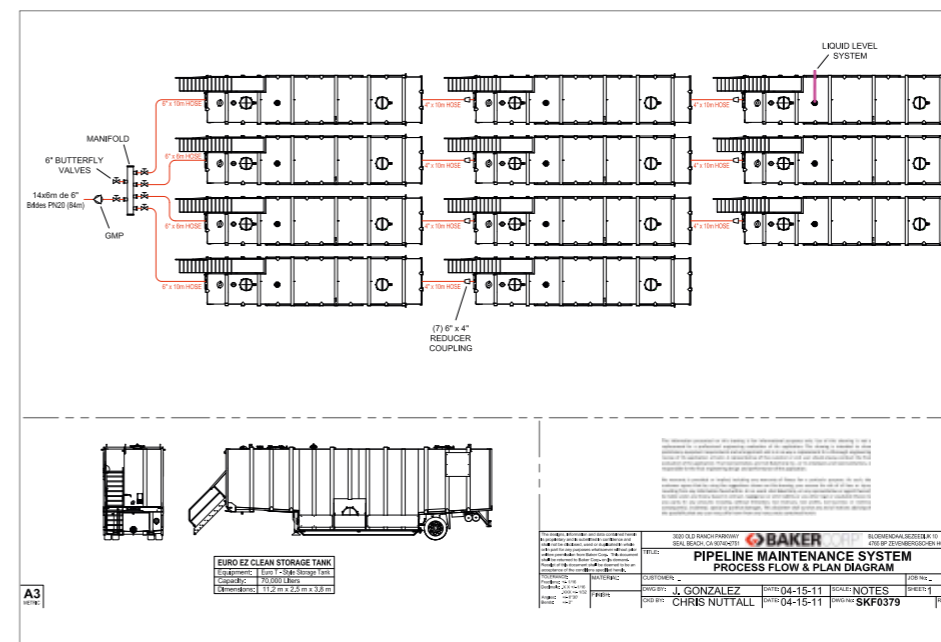
inhibited water was an old septic tank. This option was not used due to the fact that there would be too many players involved and some of them were not used to working in an oil refinery with its strict safety standards. But the work had to be completed anyway.

Right the first time

“The only available solution was BakerCorp,” says Mr. Boucher. “Baker offers flexible liquid storage solutions, manifolds and hoses, in this case 11 tanks with a capacity of 70 m³ each, which allowed us to store the liquids that were drained from the pipeline. Baker’s flexibility, speed of response, quick installation and high level of service helped us to successfully complete this difficult project.” Mr. Boucher continues: “But most important: the entire operation adhered to the restrictions and protocol of the refinery. In the end the project was completed much quicker than expected; the repair was done right the first time, well within the timeframe.”

Solution

The first idea that was considered for storing the



IN THE PRESS

POWER TRANSFORMER MAINTENANCE

Transformer oil is subject to electrical and mechanical stresses while a transformer is in operation. These stresses include chemical interactions between the oil and windings or other solid insulations. The stresses increase by high operating temperatures, resulting in a gradual degradation of the original chemical properties. This phenomenon makes the oil ineffective, making it necessary to go through filtration or regeneration processes prior to it being suitable for future use.

Baker tanks are used to store the oil during regular transformer maintenance. There are many advantages compared to ISO containers that require cranes or forklifts and scaffolding. Baker tanks have a large, 70,000 liter capacity in a small footprint without a complicated set up. Baker tanks are standard equipped with a non-skid staircase and access landing, providing the safest work environment available.



Double Wall tanks

Utility companies that operate large power plants maintain high safety standards to guarantee a safe and clean work environment. Not a single drop of transformer oil can be spilled on the ground. This is why Baker’s secondary containment berms are used in combination with standard lined Baker tanks to help prevent spills. Baker’s latest development, a Double Wall tank, provides even more peace of mind allowing our customers to operate in the safest possible working environment. Customers rent Baker tanks with confidence, knowing that they will receive timely service from experienced professionals who deliver the best and most flexible storage capacity.